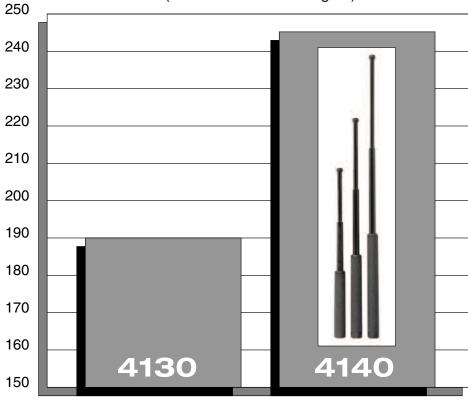


FEATURE: 4140



(Maximum Yield Strengths)



NOTE: If yield strength is exceeded, the baton is permanently bent. 4140 is capable of being heat treated to a 25% higher yield strength than 4130.

KSI



4140 seamless steel tubing is not commercially available in the United States. As a result, ASP must

have a special chemistry or "heat" of steel poured in Germany and then pierced into rounds. This raw stock is then drawn by an American company into tubing that is fabricated to ASP specifications. As a result, ASP is the sole source of 4140 steel tubing for expandable batons. ASP 4140 is 25% stronger than more commonly available 4130 tubing.

SPECIFICATION:

- · 25% greater yield strength (bend strength)
- · 25% greater tensile strength (break strength)
- · Higher carbon content allows more precise heat treating
- · Tubing stays straighter during processing
- · Method of Manufacture Patent 5,110,375
- · Apparatus Patent 5,348,297

PERFORMANCE:

Monadnock employs 4130 tubing. ASP 4140 Batons are 25% stronger. They do not bend or pull apart. Tests by major federal law enforcement agencies found ASP Tactical Batons to be "virtually indestructible."

SALES STRATEGY:

Show competitors the ASP video contrasting the pull apart and bend comparisons done between ASP Batons and competitive 4130 batons. Provide the Comparison Sheet of ASP Batons to competitive models. (See reverse)

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Monadnock-Peacekeeper-ASP Comparison

	Monadnock	Peacekeeper	ASP	
16 Models	Detective Black Detective Chrome	N/A	Airweight Black Chrome Chrome Electroless	DuraTec Foam Wavemaster
21 Models	Detective Black Detective Chrome Mariner Electroless	21	Airweight Black Chrome Chrome Electroless	DuraTec Foam Wavemaster
24 Models	Detective Black Detective Chrome Mariner Electroless Ultralite Aluminum		N/A	
26 Models	Detective Black Detective Chrome Mariner Electroless	26	Airweight Black Chrome Chrome Electroless	DuraTec Foam Wavemaster
Metal	4130	4130 6061	4140 7075	
Striking Surface Core Hardness Tensile Strength (Breaking) Yield Strength (Bending) Lock Up	43 Rockwell C 201,000 PSI 160,000 PSI Taper	28 Rockwell C 131,000 PSI 75,000 PSI Taper	49-57 Rockwell C 238,000 PSI 215,000 PSI Taper	
Grip Undercoat	Button None	None	Yellow Zinc Dich	romato
Grip Coating	Paint	Black Zinc Electroless	Textured Industrial Grade Powder Coat	
Replaceable Foam Grip at least 1/16" Thick with Protective Front Collar and End Cap	Foam Grip Only (No Protective Collar)	Rubber Grip	Yes	
Injection Molded Grip	No	No	Yes	
Knurling Sharp Edges	No No	No No	No No	
O-Ring Retained Cap	Yes	No	Yes	
Retention Clip	Zinc in Bore Guide	Unsupported Wire	Yellow Zinc Dichromate, Tapered, No Snag Design	
Easily Replaceable Retaining Clip Assembly	No	No	Yes	
Shaft and Tip Finish	Black Chrome Electroless	Black Chrome	Black Chrome Chrome Electroless Nickel	
Factory Authorized Service Centers	No	No	Yes	
Litigation Consultant with 100+ Documented Cases for Municipalities	No	No	Yes	
Six Million Dollar Products Liability Policy for Expandables	No	No	Yes	
Worldwide Coverage	Unknown	Unknown	Yes	
Fit and Finish	Good Unknown	Good Unknown	Excellent Yes	
Technical Compliance Analysis Available Spring Adjustment	None	None	Armorer Kit	
Maintenance Parts	None	None	Repair Kit	
	None	None	Grip Kit	
	None	None	Scabbard Kit	
Parts Manual	None	None	Yes	
Service Center Manual	None	None	Yes	
Available Training Aids Available Training	None Yes	None None	Cutaway Baton Free Instructor an Trainer Certifica	
Limited Lifetime Warranty	Yes	Limited Warranty	Yes	
Apparatus Patent	No	No	Yes (5,348,297)	
Method of Manufacturing Patent	No	No	Yes (5,110,375)	
Retaining Clip Patent	No No	No No	Yes (5,161,800)	
Airweight [®] Patent Airweight [®] Joint Patent	No No	No No	Yes (5,356,139) Yes (5,657,986 · 5	5 868 621)
Molded Grip Patent	No	No	Yes (5,645,276 · 5	